

# Suhas Sudhakar Gokhale

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## Contact Details

### Permanent Address

7, Snehbandh Apartments, Opposite Rajsarathi Society, Indira Nagar, Nashik - 422009 (Maharashtra) INDIA

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## Job Objective

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Assignments in Senior management level in **Manufacturing, Operations, Production, Engineering, Productivity Improvement, Process Engineering** domain of an organisation of high repute.

## Summary of Skills & Experience

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- A Mechanical Engineer and Management Graduate with over 30 years' experience in almost all business functions of manufacturing industry.
- Managing profit centre.
- Effective Resource Management.
- New Product Development.
- Hands on experience of: **Lean manufacturing, TQM, Theory of constraint, Six sigma Quality.**
- Global exposure for technology transfer, JV, exports.
- Building Greenfield plant.
- **Taking over sick business unit and turning around it as profit centre.**
- Strategy for business and operations.
- Supported around 400 companies for deployment of Lean tools and thereby improve PQCD. Cumulative saving of @ Rs. 25 Crore.
- Business turn around : 10 x in 5 years (multiplied sales 10 times, manpower 10 times, number of plants 5 times, no. of customers 5 times. Initiated Exports and a Joint venture)

# Areas of Expertise

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## Project Management

- Automotive part development (metal structure, rubber, plastic mouldings and structural components)
- Establish Green field plant for automotive parts. Leading the team for all aspects for the plant.
- Tooling development, process planning, plant layout, PPAP documentation, statutory compliance

## Production and Operations

- Resource planning and optimum utilisation.
- Deployment of Lean practices, MOST practices and Quality culture.

# Industrial Exposure

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**2010 - till date : Senior Manager, Supply Quality Assurance, Automotive Division, Mahindra & Mahindra Ltd., Nashik**

1. Since April 2012 in **Corporate Quality Function**

- Central drives like Supplier Quality improvement.
- Improve part reliability and reduction in part level warranty (incidences and cost).
- Coordinate with Quality function of 5 plants.
- MIS and interaction with interfacing functions.
- Quality Improvement Strategy, preparation of guidelines and deployment of guidelines.
- Internal audits and Supplier audits.

2. Sept. 2010 to April 2012 as **Commodity head for DAC Commodity Group**

- For several platforms like Bolero, Scorpio, Xylo, Logan. The DAC commodity group consists of aggregates like transmission, axle, wheel rim, tyres, brakes, clutch, steering, chassis, radiator, hoses, piping, HVAC, suspension etc. The DAC commodity group consist of about 150 aggregates (almost 1/3 of the total vehicle aggregates).
- Responsible for complete life cycle (developed product till life of vehicle) including warranty issues.

**Oct. 2005 to Aug. 2010 Various Capacities (DGM to VP), Supreme Group, Nashik**

1. Jan. 2008 to Aug. 2010 as **Vice President** at **Nashik Works**.

- Responsible to set up a completely new project for automotive seat structure and run profitably.
- New business development, new business ventures, technological developments.
- Developed a full fledged engineering centre for Automotive Toolings.

2. Sept. 2006 to Jan. 2008 as **General Manager** at **Baddi (Himachal Pradesh)**.

- Took over a sick unit of auto component manufacturing and **converted it into Profit Centre** in 2 years, having sales of **Rs. 10 Crore**.
  - Techno-commercial job profile heading all functions like marketing, sales, design, development, accounts, finance, purchase, manufacturing etc.
  - New business development, customer interactions and relations, marketing and sales, product design and tool design, IT etc.
  - Acquiring new business, plant expansion and capital purchases.
3. Oct. 2005 to Sept. 2006 as **DGM (Projects) at Nashik Works**.
- Put up a **Greenfield Plant** for automotive parts.
  - **Product Development** of automotive parts.

**Dec. 2003 to Aug. 2005 with Godrej & Boyce Mfg.**

*Heading as Business Head of **Machine Tool and Precision Part Manufacturing** business.*

- **Profit Centre Head** of business of **Rs. 8 Crore**.
- Had reporting Managers & Engineers in Marketing, Sales, Design, Process Planning, Production planning and control, Production, Assembly, Commissioning.
- Responsible is for the full spectrum of Business from **concept-to-commissioning** including all commercial aspects like price negotiation, payment terms, LC, BG, taxation & payment collection.

**May 2000 to Dec. 2003 with Electronica Machine Tools Ltd. as Assistant Manager.**

*The company with **an annual turnover of 16 Crores** is the only one in India manufacturing **Tungsten Carbide Products**.*

- **Managing a team of 50 workmen and 15 Engineers** in the production of **Ultra Precision Components** that contributes to more than **90% of the overall profits**.
- **Heading Design, Customer Complaint Function** as well.
- Instrumental in the development of series of **new products and new business areas**.
- Played a **key role** in **Technology Transfer** from M/s Sanalloy, Japan.
- Implemented **multi skilling, multi machine operation, cellular manufacturing, TOC**.
- Implemented **Time Standards and Work Measurement**.

**Feb. 1991 to Apr. 2000 with Crompton Greaves Ltd. as Executive Engineer (Tool Room)**

*The company with a turnover of **Rs. 2000 Crore** is a leading name in manufacturing and marketing electrical products.*

- Instrumental in the development of **245 KV gang operating Gas Circuit Breaker**, the *first of its kind in India* in **2000**.

- Successfully **reduced the set up time** by way of **tooling development for CNC Machines** in **1999**.
- Played a **key role** in **Technology Transfer** from Mitsubishi Electric Corporation, Japan.
- Distinction of achieving **savings worth Rs 3 Lacs p.a.** for **Cutting Tools** for **3 consecutive years**.
- **Successfully implemented** the concepts of **KAIZEN and SAP/R3** in the organisation.
- Led a **team of 50 people** for **SPC activity**, bringing **Cp and Cpk** to the desired levels.
- Implemented **Quality Circles** in the organisation **for enhancing cost savings and creating and sustaining congenial work environment**.
- Successfully **indigenised components** which were imported earlier, resulting in **saving of manufacturing costs**.
- Implemented **QCD, SMED, TQM, TPM, SGIA**.

## Other Assignments

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1. **1990 to 1991** with *Gajra Bevel Gears Ltd.* as **Assistant Manager (Tool Room)**
  - Tool Room Operations.
  - Tool Design.
2. **1988 to 1990** with *Kalyani Brakes Ltd.* as **Senior Engineer (Tool Room)**
  - Tool Manufacturing and Maintenance.
  - Troubleshooting in Machine shop for all production machines.
  - Handled critical issues of gun drilling, honing and all other machining operations.
3. **1986 to 1988** with *Mahindra & Mahindra Ltd.* as **Trainee Engineer (Tool Room)**
  - Tool Room Shop Supervision.
  - Press Tool repairing and maintenance.
  - Designing of press tools, gauges, jigs & fixtures.
4. **1985 - 1986** with *Hindustan Aeronautics Ltd.* as **Inspector (Quality Assurance)**
  - Shop floor activity of part inspection.
  - Certified by **Indian Air Force** for Inspection of critical parts of Aircraft.

## Overseas Training Programme

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- Trained on **Engineering & Production of Gas Circuit Breaker** at *Mitsubishi Electric Corporation, Japan* in **1998**.
- Trained at **Netherlands** for **Exports to Europe**.
- Extensively travelled globally covering **20 countries across Europe and Asia**.

## IT Skills

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1. **RDBMS** : SAP/R3, Baan.
2. **Design Software** : AutoCAD R13 & R14, Unigraphics, CATIA.
3. **Statistical Software** : Minitab.

## Professional Affiliations

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- **Associate Member (Visiting Faculty)** of Savitribai Phule Pune University.
- Guiding more than **200** companies to implement **Lean** practices.
- Guided **10 Six Sigma Black Belt projects** at Supplier end.

## Education

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- **Master in Management Science** with **76%** from *Poona University* in **1994**. (Secured 1<sup>st</sup> Rank)
- **P.G. Diploma in Business Management** with **76%** from *Poona University* in **1993**. (Secured 2<sup>nd</sup> Rank)
- **Graduation in Tool Engineering** with **71%** from *Board of Tech. Exams, Mumbai* in **1988**.
- **Diploma in Mechanical Engineering** with **72%** from *Board of Tech. Exams, Mumbai* in **1984**.
- **MANAGE MENTOR programme** : Harvard University, USA.
- **Lean Six Sigma Black Belt** certified.

## Social Networks

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**Facebook** : [Suhas Gokhale's Facebook Page](#)

**LinkedIn** : [Suhas Gokhale's LinkedIn Profile](#)

**Twitter** : [Suhas Gokhale's Twitter Page](#)

**YouTube** : [Suhas Gokhale's YouTube Channel](#)

## Personal Details

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**Gender** : Male

**Date of Birth** : 20<sup>th</sup> January 1967

**Passport No.** : M6052393 (Valid upto 20<sup>th</sup> January 2025)